

# State Collection Agency

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| <b><u>1.13.2020</u></b>               |  | <b>2:00 p.m.</b> | Maryland Dept. of Labor<br>500 N. Calvert Street, 3rd Floor<br>Conference Room |
| Meeting called to order at 2:01 pm by | Antonio P. Salazar, Chairman   |                  |  |
| Administrator                         | Devki Dave   |                  |  |
| Attendees                             | <p>Members: Eric Friedman, Steve Hannan, Susan Hayes, and Joanne Young all participated via conference call</p> <p>Counsel: Sandra Small, Esq.</p> <p>Staff: Betty Yates</p>   |                  |  |
| Acknowledgements                      | Mr. Salazar acknowledged the meeting notice was published in the Maryland Register on January 14, 2020, and on the Board's website on December 10, 2019, and the Agenda was posted on the Dept. of Labor/Board's website on January 6, 2020. |                  |  |
| <b>Approval of Minutes</b>            |  |                  |  |
| <b>Mr. Salazar</b>                    |  |                  |  |
| Discussion                            | After reviewing the minutes of the December 9, 2019 meeting, on a Hayes/Young motion, which was unanimously approved, the Board approved the minutes.  |                  |  |
| <b>Recognition of Public Comments</b> |  |                  |  |
| <b>Mr. Salazar</b>                    |  |                  |  |
| Discussion                            | No members of the public were present.   |                  |  |

## 1. Non-Depository Licensing Unit Report

Ms. Yates/Mr.  
Bellman

Upon advice by Ms. Small, Mr. Bellman advised the Board that licensing recommendations for Community Collection Services, LLC, SRES Management, LLC, and Professional Community Management, Inc. would be discussed in an open session, following the closed session.

Ms. Yates advised the Board that each of the following entity's application and supporting materials for licensure had been reviewed and the staff had determined that the entities satisfied the licensing qualifications. Ms. Yates proceeded to recommend that the Board issue collection agency licenses to:

Equity Experts.org, LLC, Finmax Smart Capital LLC, Rudder Management Inc., Clarity Association Management Service Incorporated, Results Unlimited LLC, Affirm Inc., Upstart Network, Inc., Consumer Adjustment Company, Inc., Dr. Skiptracer, LLC, Receivables Management Partners LLC (branch), Gila, LLC (branch), Wakefield & Associates, Inc., Wakefield & Associates, Inc. (branch), Wakefield & Associates, Inc., (branch) and Professional Account Management, LLC (branch).

Discussion

On a Hannan/Hayes motion, which was unanimously approved, the Board voted to issue licenses to all 14 applicants that were recommended by Ms. Yates.

Ms. Yates also informed the Board that staff received and processed the following change in control notices:

Unifin Inc., Sutherland Global Collection Services LLC, MotionSoft, Inc., Selene Finance LP, Snap Finance LLC, Zealandia Capital Inc., Davis, Agnor, Rapaport & Skalny, LLC, Glasser and Glasser, P.L.C, Ceteris Portfolio Services, LLC, Patrick Scanlon P.A., Pacific Point Services, LLC, Professional Recovery Consultants, Inc., Monterey Financial Services LLC, Westlake Portfolio Management LLC, Central Research, Inc., EGS Financial Care, Inc., R.A. Rogers, Inc., Credit Adjustments, Inc., Allied Collection Services, Inc., Meridian Financial Services, Inc., Systems & Services Technologies, Inc., Direct Recovery Services, LLC, Redbrick Financial Group Inc., Optimim Outcomes, Inc., and Click Notices Inc.

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| <b>2. Collection Advisory Update</b> |  |
| <b>Mr. Bellman</b>                   |  |
| Discussion                           | Mr. Bellman noted that the draft advisory had been circulated to the members, individually. Further, Mr. Bellman notified the Board that the Office, as part of its normal practice, had reached out to the Consumer Protection Division of the OAG, and that staff would reengage with the Board at a future meeting when appropriate. Mr. Salazar added that OCFR is looking for advice and technical feedback on the advisory from CPD.   |
| <b>3. Chairman's Statement</b>       |  |
|                                      | Mr. Salazar provided the Chairman's statement. On a Hayes/Hannan motion the meeting was closed.  |
| <b>4. Re-Opened Session</b>          |  |
| <b>Mr. Bellman</b>                   |  |
| Discussion                           | Mr. Bellman advised the Board that the licensing qualifications of SRES Management, LLC, Professional Community Management, Inc. and Community Collection Services LLC had been reviewed and staff had determined that all three were qualified for licensing. On a Young/Hayes motion, which was unanimously approved, the Board voted, pending final resolution of outstanding matters, to issue a licenses to SRES Management, LLC, Professional Community Management, Inc. and Community Collection Services LLC, as recommended by Ms. Yates. |

## 5. Other Discussion

Mr. Friedman informed the Board of a press release in the paper, USA Today, advising the public to write out the year, 2020 on checks.

Mr. Salazar reminded all attendees that the February 10, 2020 meeting would be at Ms. Hayes's office in Annapolis.

## 6. Adjournment

On a Hayes/Young motion, which was unanimously approved, the meeting adjourned at 2:20 p.m.